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Vision and Mission

We are committed to make a positive contribution to create and deliver innovative concepts, utilizing cutting edge technologies backed by value added customer services. We seek to be the best in the asset tracking businesses focusing on delivering unparalleled services to all our customers across Pakistan and the MENA region.

Geographical Presence

CORPORATE OFFICE 39-K, Block-6, P.E.C.H.S., Karachi. Phone +92-21-34390300 UAN +92-21-111-000-300 FAX +92-21-34529429	SALES & MARKETING OFFICE 172-B/2, 3rd Floor, Najeeb Centre, P.E.C.H.S., Karachi. Phone +92-21-34322555 FAX +92-21-34529777	INSTALLATION CENTER 20-B, Block 6, P.E.C.H.S., Karachi. Phone +92-21-34324011-13 FAX +92-21-34324014
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BRANCH OFFICES

LAHORE OFFICE

51-M, Denim Road,
Quaid-e-Azam Industrial
Estate (Kot Lakhpat),
Lahore.
UAN +92-42-111-000-300
FAX +92-42-35157233

ISLAMABAD OFFICE

211, Street # 07, Sector
I-9/2 Industrial Area,
Islamabad.
UAN +92-51-111-000-300
FAX +92-51-4102453

FAISALABAD OFFICE

P-6161, West Canal Road,
Adjacent to Toyota
Faisalabad Motors and
behind HBL Canal Road,
Branch.
UAN +92-41-111-000-300
Phone +92-41-8501471-3
Fax +92-41-8501470.

GUJRANWALA OFFICE

Chanda Qilla By Pass, G.T.
Road, Gujranwala.
UAN +92-55-111-000-300
Phone +92-55-4290044
FAX +92-55-4290066

MULTAN OFFICE

House No. 5, Suraj Miani
Road, Opp. Ashraf Cardiac
Clinic, Chungi No.1, Multan.
UAN +92-61-111-000-300
FAX +92-61-4519391

HYDERABAD OFFICE

New Memon Motors,
A-8-9, District Council
Complex, Hyderabad.
UAN +92-22-111-000-300
Phone +92-22-2728676
FAX +92-22-2783154

SIALKOT OFFICE

Hilbro Park, Daska Road,
Sialkot.
UAN +92-52-111-000-300
Phone +92-52-6527415
FAX +92-52-6526256

Company Information

BOARD OF DIRECTORS

Jameel Yusuf (S.St.)
Murtaza Ali Bhai
Hussein Ali Bhai
Mark Rousseau
Johannes Christoffel Mostert
Saad Nissar
Mustafa Ali

Chairman
Director
Director
Director
Director
Director
Director

CHIEF EXECUTIVE OFFICER

Ali Jameel

CHIEF FINANCIAL OFFICER

Yousuf Zohaib Ali

COMPANY SECRETARY

Yousuf Zohaib Ali

AUDIT COMMITTEE

Murtaza Ali Bhai
Saad Nissar
Mustafa Ali
Muhammad Abbas

Chairman
Member
Member
Secretary

HUMAN RESOURCE & REMUNERATION COMMITTEE

Hussein Ali Bhai
Ali Jameel
Mustafa Ali

Chairman
Member
Member &
Secretary

AUDITORS

Ernst & Young Ford Rhodes Sidat Hyder & Co.
Chartered Accountants

LEGAL ADVISOR

Mohsin Tayebaly & Co.

BANKERS

Habib Metropolitan Bank Limited
Standard Chartered Bank Limited
National Bank of Pakistan Limited
Dubai Islamic Bank Pakistan Limited
Habib Bank Limited
JS Bank Limited
Bank Al Habib Limited
Citi Bank N.A.
KASB Bank Limited

SHARE REGISTRAR

THK Associates
Ground Floor, State Life Building-3
Dr. Ziauddin Ahmed Road,
Karachi-75530, Pakistan.
Tel: (021) 35689021, 35686658
UAN: 111-000-322
FAX: (021) 35655595

REGISTERED OFFICE

39-K, BLOCK 6, P.E.C.H.S.,
Karachi, Pakistan.
Phone +92-21-34390300
UAN +92-21-111-000-300
FAX +92-21-34529429

WEB PRESENCE

www.tpltrakker.com

Directors' Report

DIRECTORS' REPORT

The Directors of the Company are pleased to present before you the performance review together with the business performance of the Company for the half year ended December 31, 2013.

Overview

The economy of Pakistan grew at 3.6 percent and inflation fell to single digit by the end of the second quarter as published in State Bank's Annual Report. Large Scale Manufacturing sector posted a growth of 5.7 percent in July to October in the current financial year as compared to the same period last year. However, growth of automobile sector remained sluggish due to the introduction of 10 percent federal excise duty on locally manufactured vehicles ranging between 1300cc to 1800cc that left the local manufacturers losing their sales to imported vehicles.

Standalone Performance

Comparisons of un-audited half yearly results of the Company with the corresponding period of 2012 are given below:

Particulars	Half year ended December 31, 2013	Half year ended December 31, 2012
	Amount in Rupees	
Sales Revenue	666,952,429	467,410,005
Gross Profit	333,520,562	236,532,486
Profit before tax	45,987,209	10,905,763
Profit after tax	27,721,208	14,025,481
Number of Outstanding shares	217,248,963	217,248,963
Earnings per share - pre tax	0.21	0.05
Earnings per share - post tax	0.13	0.06

The Company achieved a gross profit margin of 50 percent as compared to 51 percent in corresponding period last year. The gross profit grew by approximate Rs 97 million from last year as a combined result of improvement in revenue as well as control over direct costs. Admin expenses grew by 10 percent, Distribution by 35 percent and Finance cost by 11 percent. However, the above expenses remained in line with revenue with no significant increase was observed. Profit after tax margin increased to 4.2 percent as compared to 3 percent during the corresponding period.

The Company reported pretax and post-tax profit of Rs. 45.9 million and Rs. 27.7 million with pretax and post-tax earnings of Re 0.21 & Re 0.13 as compared to Re 0.05 & Re 0.06 of the corresponding period respectively.



Directors' Report

Despite the slow growth in automobile sector the Company's performance was better as compared to corresponding period as it performed well in its other business segments. The Company reported revenue growth of 43 percent, amounting to Rs. 199.5 million, as compared to the corresponding period of last year.

An increase was observed in Container Tracking segment where revenue grew by more than 3 times from last year. This increase is attributed to start of the STE project which picked up pace during the last six months. More than 25,000 containers were monitored and tracked from the period May 2013 till December 2013. Tracking of Afghan Transit cargo has prevented numerous potential pilferage attempts and helped the authorities to bring efficiency in the overall logistics system, leading to benefits for economy, trade and industry.

Our Navigation Segment also grew by almost 50 percent which was a reflection of Company's constant efforts in developing this market.

The overall growth was an outcome of well-defined business strategy and the Company's constant focus on delivering quality product to its customers.

During the period the Company was able to negotiate and avail project finance facility from Overseas Private Investors Corporation (OPIC) of USD 3.5 million as disclosed in note 13 of the accompanying financial statements.

Future Outlook

TPL has launched Pakistan's first M2M (Machine to Machine Product) OBDII. It is the leading plug and play solution opted in US and European markets for tracking and telematics solution. It can provide upto 2000 different alerts and real-time fuel, engine and vehicle health. It decreases the installation cost and time by two third.

In Container tracking segment of the company we are expecting further increase in revenue with the exit of US/NATO forces in 2014. Moreover TPL has recently signed an agreement with Engro Fertilizers with a potential of 50,000 trips a year. The project is starting in Feb-14.

The Company is the sole provider of extensive and detailed navigation solution in the country and expects revenue growth from this segment to double in the next six months as it is an In-built solution in Toyota and Suzuki. Moreover TPL is talking to leading mobile operators and hand set manufacturers to market Trakker NAV as an In-built solution. The company has successfully reached 200,000 facebook likes for Trakker Nav.

Directors' Report

Group Performance

Particulars	Half year ended December 31, 2013	Half year ended December 31, 2012
Amount in Rupees		
Sales Revenue	1,023,730,536	771,178,162
Gross Profit	494,132,450	397,403,077
Profit before tax	82,829,354	31,580,195
Profit after tax	52,676,100	30,765,246
Number of Outstanding shares	217,248,963	217,248,963
Earnings per share - post tax	0.22	0.14

During the period ended December 31, 2013 the group reported revenue growth of 33% amounting to Rs. 253 million as compared to corresponding period. The gross profit increased by Rs. 96 million, however, gross profit margin reduced marginally from 52% to 48%. The group reported consolidated post-tax earnings of Re 0.22 as compared to Re. 0.14 in the corresponding period.

Acknowledgement

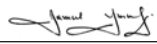
We would like to thank the shareholders of the Company for the confidence they have reposed in us. We also appreciate the valued support and guidance provided by the Securities Exchange and Commission of Pakistan, Federal Board of Revenue and the Karachi Stock Exchange. We would also express our sincere thanks to the employees, strategic partners, vendors, suppliers, financial institutions and customers for their support in pursuit of our corporate objectives.

Conclusion

The Board of Directors thanks the Allah Almighty for His blessings and hopes that the year 2014 will give new dimensions to the business.

On behalf of the Board of Directors

Karachi: February 20, 2014


Jameel Yusuf (S.St.)
Chairman



Ernst & Young Fore Rhodes Sidat Hyder
Chartered Accountants
Progressive Plaza, Beaumont Road
P.O. Box 15541, Karachi 75530
Pakistan

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AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim balance sheet of **TPL Trakker Limited** (the Company) as at **31 December 2013**, the related condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Ernst & Young Fore Rhodes Sidat Hyder
Chartered Accountants

Review Engagement Partner: Shariq Ali Zaidi

Date: 20 February 2014

Karachi

A member firm of Ernst & Young Global Limited

TPL TRAKKER LIMITED
Unconsolidated Condensed Interim Balance Sheet
As the December 31, 2013

	Note	December 31, 2013 (Un-audited)	June 30, 2013 (Audited)
		----- (Rupees) -----	
ASSETS			
NON-CURRENT ASSETS			
Fixed assets			
Property and equipment	5	414,366,651	415,636,219
Intangible assets		1,323,852,107	1,324,689,740
		<u>1,738,218,758</u>	<u>1,740,325,959</u>
Long-term investments	6	769,362,990	769,362,990
Long-term loans		476,710	1,238,244
Long-term deposits	7	28,223,925	17,541,876
Interest accrued	8	12,011,242	11,710,151
Due from related parties	9	4,956,476	3,850,142
		<u>2,553,250,101</u>	<u>2,544,029,362</u>
CURRENT ASSETS			
Stock-in-trade	10	163,969,722	135,846,316
Trade debts	11	684,933,370	508,641,088
Loans and advances		25,138,439	7,320,012
Trade deposits and prepayments		41,487,849	31,304,048
Interest accrued	8	48,013,971	46,731,067
Other receivables		4,838,730	4,700,657
Short-term investments		439,000,000	439,000,000
Due from related parties	9	51,963,187	58,010,975
Taxation-net		1,136,788	4,027,914
Cash and bank balances	12	54,592,960	2,087,853
		<u>1,515,075,016</u>	<u>1,237,669,930</u>
		<u>4,068,325,117</u>	<u>3,781,699,292</u>
TOTAL ASSETS			
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital			
Authorised			
230,000,000 (June 30, 2013: 230,000,000) ordinary shares of Rs.10/- each			
		<u>2,300,000,000</u>	<u>2,300,000,000</u>
Issued, subscribed and paid-up capital			
Revenue reserve – unappropriated profit			
		<u>2,172,489,630</u>	<u>2,172,489,630</u>
		<u>310,074,394</u>	<u>282,353,186</u>
		<u>2,482,564,024</u>	<u>2,454,842,816</u>
NON-CURRENT LIABILITIES			
Long-term financing	13	324,511,668	-
Liabilities against assets subject to finance lease	14	20,639,110	4,223,100
Deferred liabilities		14,501,807	13,300,486
Long-term loans		-	16,666,668
		<u>359,652,585</u>	<u>34,190,254</u>
CURRENT LIABILITIES			
Trade and other payables	15	254,582,016	310,450,741
Accrued mark-up	16	132,767,139	110,189,226
Short-term financing		17,300,142	35,000,000
Running finance under mark-up arrangements		471,609,378	471,537,574
Current portion of non-current liabilities		104,637,499	61,778,654
Due to related parties		182,325,204	215,900,016
Advance monitoring fees		62,887,130	87,810,011
		<u>1,226,108,508</u>	<u>1,292,666,222</u>
CONTINGENCIES AND COMMITMENTS			
	17		
		<u>4,068,325,117</u>	<u>3,781,699,292</u>
TOTAL EQUITY AND LIABILITIES			

The annexed notes from 1 to 28 form an integral part of these condensed interim financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Unconsolidated Condensed Interim Profit & Loss Account
For the Half Year Ended December 31, 2013 (Un-Audited)

	Note	Half year ended		Quarter ended	
		December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
		(Rupees)		(Rupees)	
Turnover – net	18	666,952,432	467,410,005	328,660,530	231,811,783
Cost of sales	19	(333,431,867)	(230,877,519)	(167,997,277)	(100,480,917)
Gross profit		<u>333,520,565</u>	<u>236,532,486</u>	<u>160,663,253</u>	<u>131,330,866</u>
Distribution expenses	20	(97,098,632)	(72,101,936)	(46,747,323)	(48,447,074)
Administrative expenses	21	(137,182,341)	(125,101,141)	(67,038,154)	(69,909,625)
Other operating expenses		(4,666)	-	(4,666)	2,380,024
Operating profit		<u>99,234,926</u>	<u>39,329,409</u>	<u>46,873,110</u>	<u>15,354,191</u>
Finance costs		(60,132,159)	(53,953,503)	(29,932,692)	(26,668,118)
Other income	22	7,925,530	25,819,767	4,815,909	22,513,583
Workers' Welfare Fund		(1,041,088)	(289,910)	(1,041,088)	(289,910)
Profit before taxation		<u>45,987,209</u>	<u>10,905,763</u>	<u>20,715,239</u>	<u>10,909,746</u>
Taxation	23	(18,266,001)	3,119,718	(14,883,082)	5,280,522
Profit for the period		<u>27,721,208</u>	<u>14,025,481</u>	<u>5,832,157</u>	<u>16,190,268</u>
Other comprehensive income for the period, net of tax		-	-	-	-
Total comprehensive income for the period		<u>27,721,208</u>	<u>14,025,481</u>	<u>5,832,157</u>	<u>16,190,268</u>
Earnings per share - Basic and diluted		<u>Rs. 0.13</u>	<u>Rs. 0.06</u>	<u>Rs. 0.03</u>	<u>Rs. 0.05</u>

The annexed notes from 1 to 28 form an integral part of these condensed interim financial statements.


Ali Jameel
Chief Executive

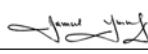

Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Unconsolidated Condensed Interim Cash Flow Statement
For the Half Year Ended December 31, 2013 (Un-Audited)

Note	Half year ended	
	December 31, 2013	December 31, 2012
	----- (Rupees) -----	
CASH FLOWS FROM OPERATING ACTIVITIES		
	45,987,209	10,905,763
Profit before taxation		
Adjustment for non-cash charges and other items:		
Depreciation	5.1.4 37,322,264	34,125,378
Amortisation of intangible assets	19 20,360,791	15,648,612
Finance costs	60,132,159	53,953,504
Gain on sale of property and equipment	(188,333)	(4,212,501)
Rental income	(848,042)	(1,012,317)
Exchange (gain) / loss – net	(2,011,985)	(1,824,777)
Provision for doubtful debts	11.2 10,497,056	10,508,884
Deferred income	14.2 (3,225,007)	(11,397,055)
	122,038,903	95,789,728
Operating profit before working capital changes	168,026,112	106,695,491
(Increase) / decrease in current assets		
Stock-in-trade	(49,294,444)	(17,697,701)
Trade debts	(186,789,338)	(9,210,283)
Loans and advances	(17,818,426)	3,223,062
Trade deposits and prepayments	(10,183,801)	(5,948,149)
Other receivables	(138,074)	(17,255,376)
Interest accrued	(1,583,995)	(7,373,118)
Due from related parties	4,941,454	83,610,995
	(260,866,624)	29,349,430
(Decrease) / increase in current liabilities		
Trade and other payables	(56,827,672)	50,743,090
Due to related parties	(33,574,812)	4,542,000
Advance monitoring fees	(24,922,881)	(45,421,277)
Cash flows from operations	(208,165,877)	145,908,734
Payments for:		
Finance costs	(37,554,246)	(40,669,742)
Income taxes	(16,452,716)	(18,406,046)
	(54,006,962)	(59,075,788)
Net cash flows (used in) / from operating activities	(262,172,839)	86,832,946
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of - property and equipment	(13,790,380)	(48,444,870)
- capital work-in-progress	5.2 (2,540,981)	(15,287,548)
- intangible assets	(14,757,356)	(23,719,077)
Sales proceed from disposal of property and equipment	41,025,514	4,587,861
Long-term loans	(10,682,049)	(2,391,135)
Long-term deposits	761,533	(864,912)
Rental income received	848,042	1,012,317
Net cash flows from / (used in) investing activities	864,323	(85,107,364)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long-term financing – net	368,200,000	-
Obligation under finance lease repaid – net	(11,758,323)	(9,553,396)
Long-term loans – net	(25,000,000)	(16,666,667)
Short term financing – net	(17,699,858)	(8,000,000)
Share issue cost paid	-	(7,482,159)
Net cash flows from / (used in) financing activities	313,741,819	(41,702,222)
Net increase / (decrease) in cash and cash equivalents	52,433,303	(39,976,640)
Cash and cash equivalents at the beginning of the period	(469,449,721)	(355,725,305)
Cash and cash equivalents at the end of the period	25 (417,016,418)	(395,701,945)

The annexed notes from 1 to 28 form an integral part of these condensed interim financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Unconsolidated Condensed Interim Statement of Changes in Equity
For the Half Year Ended December 31, 2013 (Un-Audited)

	Issued, subscribed and paid-up capital	Revenue reserve unappropriated profit (Rupees)	Total Equity
Balance as at July 01, 2012	1,872,489,630	240,349,839	2,112,839,469
Issuance of shares	300,000,000	-	300,000,000
Profit for the period	-	14,025,481	14,025,481
Other comprehensive income for the period, net of tax	-	-	-
Total comprehensive income for the period	-	14,025,481	14,025,481
Share issuance cost	-	(7,482,159)	(7,482,159)
Balance as at December 31, 2012	<u>2,172,489,630</u>	<u>246,893,161</u>	<u>2,419,382,791</u>
Balance as at July 01, 2013	2,172,489,630	282,353,186	2,454,842,816
Profit for the period	-	27,721,208	27,721,208
Other comprehensive income for the period, net of tax	-	-	-
Total comprehensive income for the period	-	27,721,208	27,721,208
Balance as at December 31, 2013	<u>2,172,489,630</u>	<u>310,074,394</u>	<u>2,482,564,024</u>

The annexed notes from 1 to 28 form an integral part of these condensed interim financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

1. LEGAL STATUS AND OPERATIONS

- 1.1. TPL Trakker Limited (the Company) was incorporated in Pakistan on December 04, 2008 as a private limited company under the Companies Ordinance, 1984. Subsequently in 2009, the Company was converted into a public company. The Company got listed on the Karachi Stock Exchange Limited on July 16, 2012. The registered office of the Company is situated at 39-K, Block 6, P.E.C.H.S., Karachi. The principal activity of the Company is installation and sale of tracking devices, vehicle tracking and fleet management.
- 1.2. TPL Holdings (Private) Limited is the parent company, who held 114,950,274 (June 30, 2013: 114,950,274) ordinary shares of the Company representing 52.91 percent (June 30, 2013: 52.91 percent) shareholding as of the balance sheet date.
- 1.3. These condensed interim financial statements are the separate condensed interim financial statements of the Company, in which investments in the below mentioned subsidiaries and associates have been accounted for at cost less accumulated impairment losses, if any. As of balance sheet date, the Company has the following subsidiaries and associates:

	% of shareholding	
	December 31, 2013	June 30, 2013
Subsidiaries		
TPL Direct Insurance Limited (TDIL)	67.39	67.39
TPL Security Services (Pvt) Limited (TSS)	99.90	99.90
Associates		
Trakker Middle East LLC (TME)	29	29
TPL Properties (Private) Limited (TPPL)	41	41

2. STATEMENT OF COMPLIANCE

This condensed interim financial report of the Company for the six months period ended December 31, 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. BASIS OF PREPARATION

- 3.1. These condensed interim financial statements are un-audited but subject to limited scope review by the auditors and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the financial statements (unconsolidated) of the Company for the year ended June 30, 2013.
- 3.2. The figures of the condensed interim profit and loss account for the quarter ended December 31, 2013 and December 31, 2012 and notes forming part thereof have not been reviewed by the auditors of the Company, as they have reviewed the cumulative figures for the half year ended December 31, 2013 and December 31, 2012.

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial report are the same as those applied in the preparation of the annual financial statements (unconsolidated) for the year ended June 30, 2013, except for the adoption of new, amended and revised standards and interpretations:

New, Amended and Revised Standards and Interpretations of IFRSs

The Company has adopted the following revised standards, amendments and interpretation of IFRSs which became effective for the current period:

IFRS 7 - Financial Instruments: Disclosures (Amendment) – Amendments enhancing disclosures about offsetting financial assets and financial liabilities

IAS 19 - Employee Benefits (Revised)

IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine

Improvement to Accounting Standards issued by the IASB

IAS 1 - Presentation of Financial Statements – Clarification of the requirements for comparative information

IAS 16 - Property, Plant and Equipment – Classification of Servicing Equipment

IAS 32 - Financial Instruments: Presentation – Tax effects of Distribution to Holders of Equity Equipment

IAS 34 - Interim Financial Reporting – Interim Financial Reporting and Segment Information for Total Assets and Liabilities

The adoption of the above amendments, revisions, interpretations and improvements to accounting standards did not have any material effect on these condensed interim financial statements of the Company.

		December 31, 2013	June 30, 2013
	Note	----- (Rupees) -----	-----
5. PROPERTY AND EQUIPMENT			
Operating fixed assets	5.1	397,372,213	399,233,629
Capital work-in-progress	5.2	16,994,438	16,402,590
		<u>414,366,651</u>	<u>415,636,219</u>

5.1. The movement in operating fixed assets during the period / year are as follows:

Opening balance		399,233,629	366,896,688
Add: Additions during the period / year	5.1.1	50,226,058	133,233,443
		<u>449,459,687</u>	<u>500,130,131</u>
Less: Disposals during the period / year (WDV)	5.1.3	(5,837,181)	(4,516,630)
Transferred to stock-in-trade during the period / year (WDV)		-	(12,374,167)
Sale and leaseback transactions for the period / year	5.1.2	(8,928,029)	(12,631,545)
Depreciation charge for the period / year	5.1.4	(37,322,264)	(71,374,160)
		<u>(52,087,474)</u>	<u>(100,896,502)</u>
Operating fixed assets (WDV)		<u>(397,372,213)</u>	<u>(399,233,629)</u>

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

	Note	December 31, 2013 ----- (Rupees) -----	June 30, 2013 -----
5.1.1. Additions including transfers during the period / year			
Computers and accessories	5.2	22,143,751	24,257,115
Electrical equipments	5.2	21,375,378	81,137,361
Furniture and fittings		-	3,348,830
Vehicles	13.3	5,706,577	23,040,212
Mobile phones		1,000,352	1,449,925
	5.1.2	<u>50,226,058</u>	<u>133,233,443</u>

5.1.2. During the period, the Company has entered into a sale and lease back transaction aggregating to Rs.35.0 million representing computers and accessories (operating fixed assets) of Rs.9.650 million and computer softwares (intangible assets) of Rs.25.350 million against the written down value of Rs.8.928 million and Rs.20.567 million respectively. The resultant gain of Rs.5.504 million has been deferred as per the requirements of IAS – 17 “Leases” and shall be recognised over the lease term of the leased assets.

	Note	December 31, 2013 ----- (Rupees) -----	June 30, 2013 -----
5.1.3. Disposals during the period / year – at WDV			
Computer and accessories		36,458	35,373
Electrical equipments		-	31,724
Generators		-	9,750
Vehicles		5,781,667	4,294,290
Mobile phones		19,056	145,493
		<u>5,837,181</u>	<u>4,516,630</u>

5.1.4. Depreciation charged during the period / year			
Cost of sales	19	18,944,167	35,888,007
Distribution expenses		5,122,534	9,776,678
Administrative expenses	21	13,255,563	25,709,475
		<u>37,322,264</u>	<u>71,374,160</u>

5.2. Capital work-in-progress			
Opening balance		16,402,590	1,947,071
Additions during the period / year		2,540,981	17,589,541
Transferred during the period / year to			
Operating fixed assets	5.1.1	(1,949,133)	(3,134,022)
Closing balance	5.2.1	<u>16,994,438</u>	<u>16,402,590</u>

5.2.1. Represents expenses incurred and advances made by the Company in respect of procurement of computer equipments and softwares, office equipments, furniture and fittings.

6. LONG-TERM INVESTMENTS

Represents investments in TPL Direct Insurance Limited, TPL Securities (Pvt) Limited (subsidiary companies) and Trakker Middle East LLC and TPL Properties (Private) Limited (associated companies) amounting to Rs.635.583 million, Rs.37.749 million, Rs.85.30 million and Rs.11.00 million respectively.

7. LONG TERM DEPOSITS

Included herein amount of Rs.16.259 million (June 30, 2013: Rs.5.787 million) in respect of security deposits on leased assets and ijarah arrangements.

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

Note	December 31, 2013 ----- (Rupees) -----	June 30, 2013 -----
8. INTEREST ACCRUED – unsecured, considered good		
Accrued mark-up on current account with:		
Holding company		
- TPL Holdings (Private) Limited	37,315,390	36,324,241
Subsidiary company		
- TPL Security Services (Pvt) Limited	4,326,421	4,326,421
Associated companies		
- Trakker Middle East LLC.	2,653,161	2,653,161
- TPL Properties (Private) Limited	12,011,242	11,710,151
	14,664,403	14,363,312
Others		
- Global Connect Limited	1,232,481	1,219,318
- Trakker Financial Consultancy (Private) Limited	506,987	458,965
- TPL Logistics (Pvt) Limited	74,257	46,781
- The Resource Group Pakistan Limited	1,905,274	1,702,180
	3,718,999	3,427,244
	60,025,213	58,441,218
Less: Current portion	(48,013,971)	46,731,067
	12,011,242	11,710,151
9. DUE FROM RELATED PARTIES – unsecured, considered good		
Holding company		
- TPL Holdings (Private) Limited	13,949,024	20,424,889
Subsidiary company		
- TPL Security Services (Pvt) Limited	33,649,464	33,483,378
Associated companies		
- Trakker Middle East LLC	68,386	304,614
- TPL Properties (Private) Limited	4,956,476	3,850,142
	5,024,862	4,154,756
Others		
- Global Connect Limited	89,150	89,150
- Trakker Financial Consultancy (Private) Limited	688,335	671,810
- TPL Logistic (Pvt) Limited	440,101	340,551
- The Resource Group Pakistan Limited	3,078,727	2,696,583
	4,296,313	3,798,094
	56,919,663	61,861,117
Less: Current portion	(51,963,187)	58,010,975
	4,956,476	3,850,142
9.1		

9.1. There are no major changes in the terms and conditions of current account balances with related parties as disclosed in the annual financial statement (unconsolidated) for the year ended June 30, 2013.

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

		December 31, 2013	June 30, 2013
	Note	----- (Rupees) -----	-----
10. STOCK-IN-TRADE			
Tracking devices	10.1 & 10.2	148,976,515	125,114,512
Spare parts		14,993,207	10,731,804
		<u>163,969,722</u>	<u>135,846,316</u>

10.1. Includes stock of Rs.9.391 million (June 30, 2013: Rs.10.254 million) held with Digicore Electronics (Pty) Limited (Supplier and a related party by virtue of common directorship) and Rs.3.511 million (June 30, 2013: Rs.34.745 million) held with third parties on account of stock given for demo purposes.

10.2. Includes stock of Rs.76.755 million (June 30, 2013: Rs.50.443 million) held with third parties on account of on-site container tracking installations.

		December 31, 2013	June 30, 2013
	Note	----- (Rupees) -----	-----
11. TRADE DEBTS – unsecured			
Considered good	11.1	684,933,370	508,641,088
Considered doubtful		23,805,333	22,125,230
Less: Provision for doubtful debts	11.2	(23,805,333)	22,125,230
		-	-
		<u>684,933,370</u>	<u>508,641,088</u>

11.1. Included herein amount due from TPL Direct Insurance Limited and TPL Securities Services (Pvt) Limited (subsidiary companies) of Rs.16.598 million and Rs.0.043 million (June 30, 2013: Rs.22.405 million and Rs.0.012 million) respectively, and The Resource Group Pakistan Limited (a related party) of Rs.0.741 million (June 30, 2013:Rs.0.075 million).

		December 31, 2013	June 30, 2013
	Note	----- (Rupees) -----	-----
11.2. Provision for doubtful debts			
Opening balance		22,125,230	-
Provision for the period / year		10,497,056	22,125,230
Written off during the period / year		(8,816,953)	-
Closing balance		<u>23,805,333</u>	<u>22,125,230</u>

		December 31, 2013	June 30, 2013
	Note	----- (Rupees) -----	-----
12. CASH AND BANK BALANCES			
Cash in hand		4,469,578	829,241
At banks in:			
current accounts			
- foreign currency		107,254	107,254
- local currency		3,862,898	1,151,358
saving accounts	12.1	3,970,152	1,258,612
		46,153,230	-
		<u>54,592,960</u>	<u>2,087,853</u>

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

12.1. Included herein debt service reserve account maintained with United Bank Limited for any date of US Dollars 0.440 million equal to the aggregate amount of principal, interest payments and fees of Rs.46.153 million for the immediately succeeding six month period with respect to the financing facility as disclosed in note 13.1 to these condensed interim financial statements. This account shall be quarterly adjusted to account for exchange rate fluctuations in accordance with the requirement of the Security and Deposit Account Control Agreement among the Company, Overseas Private Investment Corporation (OPIC) and United Bank Limited dated December 09, 2013.

	Note	December 31, 2013 ----- (Rupees) -----	June 30, 2013
13. LONG-TERM FINANCING - secured			
Project finance	13.1 & 13.2	368,200,000	-
Diminishing musharaka	13.3	3,665,224	-
		<u>371,865,224</u>	<u>-</u>
Less: Current portion shown under current liabilities		(47,353,556)	-
		<u>324,511,668</u>	<u>-</u>

13.1. During the period, the Company has obtained a project financing facility of US Dollars 3.5 million (equivalent to Rs.367.663 million) for a period of five years from OPIC (a foreign financial institution) through an agreement dated November 27, 2013.

13.2. As of balance sheet date, the Company has utilised the aforementioned financing facility. The said facility amount is repayable in US Dollar in sixteen equal quarterly installments commencing from September 15, 2014 and ending no later than June 15, 2018 i.e. maturity date. It carries markup at the rate of 5 year United States Treasury Rate plus 3.75 percent (i.e. 5.12 percent) per annum payable quarterly on 15th of each March, June, September and December after the receipt of first disbursement date i.e. December 24, 2013. The facility is secured against pledge of 35 million ordinary shares owned by the TPL Holdings (Private) Limited (parent company) in the Company, guarantees of the parent company of US Dollars 2.70 million and charge on saving account (note 12.1). The Company shall be liable to pay commitment fee semi-annually at the rate of 0.5 percent per annum in arrears after the receipt of first disbursement on the undrawn balance of set facility and maintenance fee of US Dollars 7,500 per annum in arrears. Under the aforesaid agreement there are certain restrictive payment covenants.

13.3. During the period, the Company has obtained diminishing musharika financing facilities for vehicles aggregating to Rs.3.986 million from First Habib Modaraba for a period of 3 years, carrying mark-up at the rate of 6 months KIBOR plus 3 percent per annum with a floor of 11 percent and ceiling of 21 percent subject to quarterly revision. The musharika units are to be purchased during the period of 3 years in 36 monthly installments latest by August 10, 2016 and October 10, 2016 respectively and are secured against first charge of Rs.4.428 million on vehicles.

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

	Note	December 31, 2013 ----- (Rupees) -----	June 30, 2013
14. DEFERRED LIABILITIES			
Deferred tax liability	14.1	6,081,011	7,158,851
Deferred income	14.2	8,420,796	6,141,635
		<u>14,501,807</u>	<u>13,300,486</u>
14.1. Deferred tax liability / (asset)			
Deferred tax liabilities on taxable temporary difference:			
- accelerated tax depreciation on owned assets and leased assets		23,677,108	24,072,819
- intangible assets		8,521,292	970,696
		<u>32,198,400</u>	<u>25,043,515</u>
Deferred tax assets on deductible temporary difference:			
- liabilities against assets subject to finance lease		(15,160,504)	(8,273,930)
- trade debts		(8,093,814)	(7,522,578)
- deferred income		(2,863,071)	(2,088,156)
		<u>(26,117,389)</u>	<u>(17,884,664)</u>
		<u>6,081,011</u>	<u>7,158,851</u>
14.2. Deferred income			
Opening balance		6,141,635	11,491,653
Gain on sale and lease back transactions during the period / year	5.1.2	5,504,168	8,976,664
Amortisation for the period / year	22	(3,225,007)	(14,326,682)
		<u>8,420,796</u>	<u>6,141,635</u>
15. TRADE AND OTHER PAYABLES			
Creditors	15.1	177,417,961	222,360,771
Accrued liabilities		30,373,414	28,160,316
Unearned equipment rentals		9,164,993	30,463,696
Other liabilities			
Sales tax payable		5,822,149	4,806,149
Withholding tax payable		16,161,115	10,116,599
Workers' Welfare Fund		9,639,040	8,597,952
Dividend payable		3,000,000	3,000,000
Provident fund		1,341,546	1,244,360
Others		1,661,798	1,700,898
		<u>37,625,648</u>	<u>29,465,958</u>
		<u>254,582,016</u>	<u>310,450,741</u>

15.1. Includes an amount of Rs.4.997 million (June 30, 2013: Rs.8.336 million) equivalent to US Dollars 0.048 million (June 30, 2013: US Dollar 0.0.80 million) in respect of bills payable to Digicore Electronics (Pty) Limited (Supplier and a related party by virtue of common directorship).

16. ACCRUED MARK-UP

Included herein accrued mark-up of Rs.108.704 million (June 30, 2013: Rs.86.236 million) on current account balance with a related party.

17. CONTINGENCIES AND COMMITMENTS

There are no major changes in the status of contingencies and commitments as reported in the annual financial statements (unconsolidated) of the Company for the year ended June 30, 2013.

TPL TRAKKER LIMITED

Notes to the Unconsolidated Condensed Interim Financial Statements

For the Half Year Ended December 31, 2013 (Un-Audited)

Note	Half year ended		Quarter ended		
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012	
	(Rupees)		(Rupees)		
18. TURNOVER - net					
Equipment installation and sales	18.1	170,144,200	139,965,212	76,923,149	48,986,744
Monitoring fees		267,789,184	245,541,040	162,102,373	132,287,464
Equipment rentals		167,525,825	19,201,361	59,861,222	10,197,998
Navigation services		28,568,955	19,143,582	9,008,694	12,089,417
Other services		32,924,268	43,558,810	20,765,092	28,250,160
		<u>666,952,432</u>	<u>467,410,005</u>	<u>328,660,530</u>	<u>231,811,783</u>

18.1. These are net of sales tax for the period amounting to Rs.98.698 million (December 31, 2012: Rs.50.335 million).

Note	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	(Rupees)		(Rupees)	

19. COST OF SALES

Cost of equipment sold

Opening stock	135,846,316	66,257,079	160,543,795	103,716,101
Purchases	139,855,680	72,442,945	52,267,093	4,770,985
	<u>275,701,996</u>	<u>138,700,024</u>	<u>212,810,888</u>	<u>108,487,086</u>
Closing stock	(163,969,722)	(83,954,780)	(163,969,722)	(83,954,780)
	<u>111,732,274</u>	<u>54,745,244</u>	<u>48,841,166</u>	<u>24,532,306</u>

Direct expenses

Salaries, wages and benefits	66,731,502	59,670,915	35,132,786	25,222,572
Activation and connection charges	81,622,539	49,695,705	46,563,570	20,092,104
Insurance	2,859,914	2,362,996	1,562,453	1,032,514
Vehicle running and maintenance	7,062,569	7,001,911	3,496,937	2,925,977
Depreciation 5.1.4	18,944,167	19,135,037	9,062,705	10,143,542
Amortisation of intangible assets	20,360,791	15,648,612	10,162,753	8,199,215
License renewal royalty	673,000	1,147,206	144,029	571,500
Telephone	3,168,626	3,096,262	1,369,981	1,522,309
Traveling and conveyance	7,466,164	4,934,438	4,519,852	1,252,498
Electricity, gas and water	5,472,732	6,271,583	2,486,610	2,092,951
Rent, rates and taxes	3,470,357	2,857,071	1,662,128	1,319,134
Computer expenses	3,867,232	4,310,539	2,992,307	1,574,295
	<u>221,699,593</u>	<u>176,132,275</u>	<u>119,156,111</u>	<u>75,948,611</u>
	<u>333,431,867</u>	<u>230,877,519</u>	<u>167,997,277</u>	<u>100,480,917</u>

20. DISTRIBUTION EXPENSES

Included herein Rs.18.179 million, Rs. 29.365 million, Rs.12.626 million and Rs.20.581 million (December 31, 2012: Rs.16.256 million, Rs.9.931 million, Rs.7.216 million and Rs.24.033 million) in respect of salaries, wages and other benefits, commission expense, outsourcing expense and sales and promotion expense respectively.

21. ADMINISTRATIVE EXPENSES

Included herein Rs.47.741 million, Rs.13.255 million and Rs.5.513 million (December 31, 2012: Rs.42.582 million, Rs.9.778 million and Rs.2.368 million) in respect of salaries, wages and other benefits, depreciation and jarah rentals respectively.

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

22. OTHER INCOME

Included herein Rs.1.583 million and Rs.3.225 million (December 31, 2012: Rs.7.373 million and Rs.11.397 million) related to mark-up on current account with related parties and amortisation of deferred income on sale and leaseback transactions respectively.

	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	----- (Rupees) -----		----- (Rupees) -----	
23. TAXATION				
Current	(17,917,515)	(4,091,195)	(14,534,596)	(1,930,391)
Prior	(1,426,325)	-	(1,426,325)	-
Deferred	1,077,839	7,210,913	1,077,839	7,210,913
	<u>(18,266,001)</u>	<u>3,119,718</u>	<u>(14,883,082)</u>	<u>5,280,522</u>

24. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise holding company, subsidiaries, associates, directors and key management personnel. Transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

Name / Relationship	Half year ended	
	December 31, 2013	December 31, 2012
	----- (Rupees) -----	
TPL Holdings (Private) Limited, Holding company		
Advances given by the Company	18,950,000	-
Amount received by the Company	25,796,790	86,000,000
Expenses paid / incurred by the Company	370,925	540,152
Mark-up on current account	991,149	7,062,961
TPL Direct Insurance Limited, Subsidiary company		
Sales made to TDIL	83,699,875	66,492,466
Expenses paid by the Company on behalf of TDIL	23,972,047	21,314,962
Amount received from TDIL	165,800,000	127,000,000
Mark-up on current account	22,468,018	15,847,280
Payments made to TDIL	95,000,000	35,500,000
Expenses paid by TDIL on behalf of the Company	3,297,110	849,427
TPL Security Services (Pvt) Limited, Subsidiary company		
Rental income	-	1,012,317
Expenses incurred by the Company	27,022,412	23,132,732
Services acquired by the Company	14,716,326	12,700,059
Amount received by the Company	12,140,000	10,415,000
Trakker Middle East LLC. – (Associated Company)		
Expenses incurred on behalf of the Company	236,228	-
Trakker Financial Consultancy (Private) Limited, Common directorship		
Expenses incurred by the Company	16,525	24,100
Mark-up on current account	48,022	45,232
Global Connect Limited, Common directorship		
Mark-up on current account	13,163	-
The Resource Group Pakistan Limited, Common directorship		
Expenses incurred by the Company	723,504	422,388
Expenses incurred on behalf of the Company	341,360	-
Mark-up on current account	203,094	173,523

TPL TRAKKER LIMITED
Notes to the Unconsolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

Name / Relationship	Half year ended	
	December 31, 2013	December 31, 2012
	----- (Rupees) -----	
TPL Logistics (Private) Limited, Common Directorship		
Expenses incurred by the Company	99,550	149,032
Mark-up on current account	27,476	16,094
Digicore Electronics (Pty) Limited, Common Directorship		
Purchases made during the period by the Company	13,771,010	10,532,560
Payments made to Digicore	17,109,686	18,793,241
TPL Properties (Private) Limited, associated Company		
Expenses incurred by the Company	1,106,334	1,404,673
Amount received by the Company	-	1,181,329
Mark-up on current account	301,091	74,852
Staff retirement benefit		
TPL Trakker Limited – Provident fund Employer Contribution	3,731,772	4,003,182

25. CASH AND CASH EQUIVALENTS

Cash and bank balances	12	54,592,960	5,881,104
Running finance under mark-up arrangements		(471,609,378)	(401,583,049)
		(417,016,418)	(395,701,945)

26. DATE OF AUTHORISATION OF ISSUE

These condensed interim financial statements were authorised for issue on February 20, 2014 by the Board of Directors of the Company.

27. CORRESPONDING FIGURES


Corresponding figures, wherever necessary have been rearranged in line with reclassifications reported in annual financial statements (unconsolidated) for the year ended June 30, 2013. The details of reclassifications are as follows:

Component	From	Reclassifications		Note (financial statements period ended 31 December 2013)	(Rupees)
		Note (financial statements period ended 31 December 2012)	To		
Condensed interim profit and loss account	Equipment installation and sales – Sales	18	Navigation services – Sales	18	19,143,582
	Commission expense – Sales	18	Commission expense – Distribution expense	20	9,931,629

28. GENERAL

28.1. All figures have been rounded off to the nearest rupee, unless otherwise stated.


Ali Jameel
Chief Executive

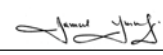

Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Consolidated Condensed Interim Balance Sheet
As At December 31, 2013 (Un-Audited)

	Note	December 31, 2013 Rupees (Un-audited)	June 30, 2013 Rupees (Audited)
ASSETS			
NON-CURRENT ASSETS			
Fixed assets			
Property and equipment	5	488,864,589	499,098,930
Intangible assets		1,781,743,300	1,782,735,967
		2,270,607,889	2,281,834,897
Long-term investments	6	740,158,637	726,938,700
Long-term loans		772,595	1,238,244
Long-term deposits		28,223,925	17,541,876
Interest accrued		12,011,242	11,710,151
Due from related parties	7	4,956,476	3,850,142
Deferred tax		-	-
		786,122,875	3,043,114,010
CURRENT ASSETS			
Stock-in-trade	8	163,969,721	135,846,316
Trade debts		691,187,534	491,316,839
Loans and advances		125,138,439	107,687,584
Trade deposits and prepayments		100,266,852	61,248,493
Interest accrued		43,687,550	42,404,646
Other receivables		21,836,319	19,735,262
Short-term investments		6,348,639	2,158,872
Due from related parties	7	18,313,723	24,527,597
Premium due but unpaid		88,217,781	57,886,915
Amounts due from other insurers / reinsurers		22,133	20,693
Reinsurance recoveries against outstanding claims		5,140,000	6,619,400
Accrued investment income		2,398,441	-
Deferred commission expense		57,425,788	39,396,454
Taxation - net		-	6,376,877
Cash and bank balances	9	163,826,194	54,169,443
		1,487,779,114	1,049,395,391
		4,544,509,877	4,092,509,401
TOTAL ASSETS			
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital			
Authorised			
230,000,000 (June 30, 2013: 230,000,000) ordinary shares of Rs.10/- each		2,300,000,000	2,300,000,000
Issued, subscribed and paid-up capital		2,172,489,630	2,172,489,630
Reserves		296,996,123	249,664,399
		2,469,485,753	2,422,154,029
Non-controlling interest		172,174,539	166,845,875
		2,641,660,292	2,588,999,904
NON-CURRENT LIABILITIES			
Liabilities against assets subject to finance lease		20,639,110	4,223,100
Deferred liabilities	10	34,190,965	32,003,184
Long-term financing	10	324,511,668	-
Long-term loans		-	16,666,668
Provision for outstanding claims		126,053,263	69,140,415
Provision for unearned premium		441,729,656	384,104,147
		947,124,662	506,137,514
CURRENT LIABILITIES			
Trade and other payables		286,078,539	338,205,211
Accrued mark-up		27,447,419	23,953,034
Short-term financing		17,300,142	35,000,000
Running finance under mark-up arrangements		471,609,378	471,537,574
Taxation - net		3,950,610	-
Current portion of non-current liabilities		104,637,499	61,778,654
Advance monitoring fees		27,279,393	50,238,731
Premium received in advance		2,499,778	2,171,778
Amounts due to other insurers / reinsurers		14,922,165	14,487,001
		955,724,923	997,371,983
CONTINGENCIES AND COMMITMENTS			
	11		
		4,544,509,877	4,092,509,401

The annexed notes from 1 to 16 form an integral part of these consolidated financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Consolidated Condensed Interim Profit And Loss Account
For the Half Year Ended December 31, 2013 (Un-Audited)

	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	(Rupees)		(Rupees)	
Turnover – net	1,023,730,536	771,178,162	511,015,976	400,593,496
Cost of sales	(529,598,086)	(373,775,085)	(198,850,053)	(110,266,119)
Gross profit	494,132,450	397,403,077	312,165,922	290,327,377
Distribution cost	(96,198,632)	(72,101,936)	(46,516,398)	(48,447,074)
Administrative expenses	(314,031,494)	(310,652,502)	(224,017,243)	(231,089,605)
Other operating expenses	(4,666)	-	(4,666)	(2,075,044)
Operating profit	83,897,658	14,648,639	41,627,615	8,715,654
Finance cost	(38,708,090)	(38,106,467)	(15,881,679)	(15,433,961)
Other income	25,086,257	42,975,949	10,994,519	19,544,608
Share of profit from investment in associates - net	13,594,617	12,351,984	9,231,723	8,245,834
Workers' Welfare Fund	(1,041,088)	(289,910)	(1,041,088)	(289,910)
Profit before taxation	82,829,354	31,580,195	44,931,090	20,782,225
Taxation	(30,153,254)	(814,949)	(24,407,416)	2,582,847
Profit for the period	52,676,100	30,765,246	20,523,674	23,365,072
Other comprehensive income for the period, net of tax	-	-	-	-
Total comprehensive income for the period	52,676,100	30,765,246	20,523,674	23,365,072
Earnings per share - Basic and diluted	0.22	0.14	0.08	0.11
Total comprehensive income attributable to:				
Owners of the parent	47,342,251	26,404,503	17,522,198	19,588,490
Non-Controlling interest	5,333,849	4,360,743	3,001,476	3,776,582
	52,676,100	30,765,246	20,523,674	23,365,072

The annexed notes from 1 to 16 form an integral part of these consolidated financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Consolidated Condensed Interim Cash Flow Statement
For the Half Year Ended December 31, 2013 (Un-Audited)

	Note	December 31, 2013 Rupees (Un-audited)	December 31, 2012 Rupees (Un-audited)
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		82,829,354	31,580,195
Adjustment for non-cash charges and other items:			
Depreciation		50,359,850	57,926,205
Amortisation of intangible assets		20,518,940	15,813,347
Finance cost		38,708,090	53,953,504
Asset written off		-	8,667,570
Gain on sale of property and equipment		1,041,999	(4,212,501)
Gain on disposal of investment		-	-
Provision for doubtful debts		10,497,056	10,508,884
Deferred Income		(3,225,007)	(11,397,055)
Exchange loss-net		(2,011,985)	(1,824,777)
		115,888,943	129,435,177
Operating profit before working capital changes		198,718,297	161,015,372
(Increase) / decrease in assets			
Stock-in-trade		(28,123,405)	(17,697,701)
Trade debts		(188,242,621)	(9,375,240)
Short-term investments		(4,189,767)	1,258,775
Loans and advances		(17,450,855)	12,727,811
Trade deposits and prepayments		(39,018,359)	717,377
Accrued mark-up		(1,583,995)	(16,025,960)
Other receivables		(4,499,498)	(17,197,510)
Due from related parties		5,107,540	85,087,673
Premium due but unpaid		(30,330,866)	6,131,974
Amounts due from other insurers / reinsurers		(1,440)	429,399
Reinsurance recoveries against outstanding claims		1,479,400	(3,717,216)
Deferred commission expense		(18,029,334)	4,221,129
		(324,883,100)	46,560,511
Increase / (decrease) in liabilities			
Trade and other payables		(51,662,565)	47,873,445
Due to a related party		-	-
Advance monitoring fees		(22,959,338)	(54,997,940)
Premium received in advance		328,000	495,001
Amounts due to other insurers / reinsurers		435,164	(772,131)
Unearned premium		57,625,509	(16,139,178)
Provision for outstanding claims		56,912,848	16,581,069
		40,679,618	(6,959,734)
		(85,485,185)	200,616,149
Cash flows (used in) / from operations			
Payments for :			
Finance cost		(35,213,705)	(47,864,215)
Income taxes		(28,407,497)	(31,585,664)
		(63,621,202)	(79,449,879)
Net cash flows (used in) / from operating activities		(149,106,387)	121,166,269
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of - property and equipment		(39,874,149)	(51,363,051)
- capital work-in-progress – net		(33,269,434)	(30,915,764)
- intangible assets		(14,757,356)	(23,719,077)
Sale proceed from disposals of property and equipment		42,814,695	4,587,861
Long-term loans		465,649	(669,026)
Long-term deposits		(10,682,049)	(2,391,135)
Proceed from disposal of investment		10,831,500	-
Long-term investments		(13,219,937)	(18,279,116)
Purchase of short-term investments – net		-	-
Net cash flows used in investing activities		(57,691,081)	(122,749,308)
CASH FLOWS FROM FINANCING ACTIVITIES			
Receipt of long-term loan		371,865,224	-
Payment of long-term loan		(25,000,000)	(16,666,666)
Payment of long-term financing		-	-
Obligation under finance lease repaid – net		(12,782,951)	(9,553,395)
Advance against issue of shares		-	-
Share issue cost		-	(7,482,159)
Issue of shares		-	-
Short-term financing – net		(17,699,858)	(8,000,000)
Net cash flows from / (used in) financing activities		316,382,415	(41,702,220)
Net (decrease) / increase in cash and cash equivalents		109,584,947	(43,285,258)
Cash and cash equivalents at the beginning of the period		(417,368,131)	(334,358,441)
Cash and cash equivalents at the end of the period		(307,783,184)	(377,643,699)

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The annexed notes from 1 to 16 form an integral part of these consolidated financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Consolidated Condensed Interim Statement of Changes in Equity
For the Half Year Ended December 31, 2013 (Un-Audited)

	Attributable to the equity holders of parent				Non-controlling interest	Total Equity
	Issued, subscribed and paid-up capital	Revenue reserve - Unappropriated profit	Available-for-sale reserve	Total reserves		
	(Rupees)					
Balance as at July 01, 2012	1,872,489,630	187,037,875	161,464	187,199,339	151,303,930	2,210,992,899
Issue of shares	300,000,000					300,000,000
Profit for the period	-	26,404,503		26,404,503	4,360,743	30,765,246
Other comprehensive loss for the period, net of tax	-		(832,511)	(832,511)	(402,852)	(1,235,363)
Total comprehensive income for the period		26,404,503	(832,511)	25,571,992	3,957,891	29,529,883
Share issue cost		(7,482,159)		(7,482,159)		(7,482,159)
Balance as at December 31, 2012	2,172,489,630	205,960,219	(671,047)	205,289,172	155,261,821	2,533,040,623
Balance as at July 01, 2013	2,172,489,630	249,463,007	201,392	249,664,399	166,845,875	2,588,999,904
Profit for the period	-	47,342,251	-	47,342,251	5,333,849	52,676,100
Other comprehensive loss for the period, net of tax			(10,527)	(10,527)	(5,185)	(15,711)
Total comprehensive income for the period		47,342,251	(10,527)	47,331,724	5,328,664	52,660,388
Balance as at December 31, 2013	2,172,489,630	296,805,258	190,865	296,996,123	172,174,539	2,641,660,292

The annexed notes from 1 to 16 form an integral part of these consolidated financial statements.


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director

TPL TRAKKER LIMITED
Notes to the Consolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

1. LEGAL STATUS AND OPERATIONS OF THE GROUP

The Group comprises of the Holding Company and the following subsidiary companies that have been consolidated in these financial statements:

1.1. Holding Company

TPL Trakker Limited

TPL Trakker Limited [the Holding Company] is a subsidiary of TPL Holdings (Private) Limited [TPL, the ultimate parent company], which holds 52.91 percent (June 30, 2013: 52.91 percent) ordinary shares of the Holding Company. The Holding Company was incorporated in Pakistan on December 04, 2008 under the Companies Ordinance, 1984 (the Ordinance). The principal activity of the Holding Company is installation and sale of tracking devices, vehicle tracking and fleet management. The registered office of the Holding Company is situated at 39-K, Block 6, P.E.C.H.S., Karachi.

Effective from July 16, 2012, the Holding Company has been listed on Karachi Stock Exchange Limited through issuance of 30 million ordinary shares of Rs.10/- each. Out of the total issuance of 30 million ordinary shares, 20 million ordinary shares were subscribed through book building process by High Net Worth Individuals and Institutional Investors and 10 million ordinary shares were subscribed by the general public.

1.2. As of the balance sheet date, the Holding Company has the following subsidiaries:

Subsidiary companies	% of shareholding	
	December 31, 2013	June 30, 2013
● TPL Direct Insurance Limited (TDI)	67.39	67.39
● TPL Security Services (Pvt) Limited (TSS)	99.90	99.90

1.2.1. TPL Direct Insurance Limited

TPL Direct Insurance Limited (TDI) was incorporated in Pakistan in 1992 as a public limited company under the Companies Ordinance, 1984 to carry on general insurance business. The principal office of the TDI is located at 172-B, 2nd Floor, Najeeb Centre, Block 2, P.E.C.H.S, Karachi, Pakistan. The financial year end of TDI is 31 December, however, the condensed interim financial statements for the period ended June 30, 2013 reviewed by auditors have been used for consolidation purposes. TDI got listed at the Karachi Stock Exchange Limited through issue of 15 million ordinary shares of Rs. 10 each on September 22, 2011.

1.2.2. TPL Security Services (Pvt) Limited

TPL Security Services (Pvt) Limited is a private limited company incorporated on May 01, 2000 in Pakistan under the Companies Ordinance, 1984. The principal activity of TSS is to provide security services. The registered office of the TSS is situated at 39-K, Block-6, P.E.C.H. Society, Karachi.

1.2.3. Associates

1.2.3.1. Trakker Middle East L.L.C.

Trakker Middle East L.L.C. (TME) is a limited liability company registered in Abu Dhabi, United Arab Emirates. The principal activities of the TME are the selling, marketing and distribution of products and services in the field of wireless, fleet management, tracking and telemetry services. The registered office of TME is at P.O. Box 52331, Abu Dhabi, United Arab Emirates.

1.2.3.2. TPL Properties (Private) Limited

TPL Properties (Private) Limited [TPL Properties] is a private limited company incorporated on February 14, 2007 in Pakistan under the Companies Ordinance, 1984. The principal activity of TPL Properties is to invest, purchase, develop and build real estate and to sell, rent out or otherwise dispose off in any manner the real estate including commercial and residential buildings, houses, shops, plots or other premises. The registered office of the TPL Properties is situated at 39-K, Block-6, P.E.C.H. Society, Karachi.

TPL TRAKKER LIMITED
Notes to the Consolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

2. BASIS OF PREPARATION

This unaudited condensed interim consolidated financial information has been prepared in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial information and should be read in conjunction with the annual financial information as at and for the year ended June 30, 2013.

3. ACCOUNTING POLICES

The accounting policies and methods of computation followed for the preparation of this condensed interim consolidated financial statement are the same as those applied in preparing the consolidated financial statement for the year ended June 30, 2013.

4. BASIS OF CONSOLIDATION

The interim consolidated financial information of the group comprises the interim financial information of the holding company and the entities controlled by it. The interim financial information of the holding company and subsidiary companies was prepared up to the same reporting date using consistent accounting policies and are combined on a line-by-line basis. All intercompany balances, transactions and resulting unrealized profits are eliminated.

	Note	December 31, 2013 Rupees (Un-audited)	June 30, 2013 Rupees (Audited)
5. PROPERTY AND EQUIPMENT			
Operating fixed assets	5.1	468,827,971	471,105,640
Capital work-in-progress		20,036,918	27,993,290
		<u>488,864,889</u>	<u>499,098,930</u>

5.1. Operating fixed assets

The following is the movement in operating fixed assets during the period/year:

Opening balance	453,504,966	433,815,062
Add: Additions during the period/year	93,909,798	192,039,695
	<u>547,414,764</u>	<u>625,854,757</u>
Less: Disposals during the period / year (WDV)	28,226,943	32,923,130
Asset written off during the period / year (WDV)	-	40,700
Depreciation charge for the period / year	50,359,850	121,785,287
	<u>78,586,793</u>	<u>154,749,117</u>
Operating fixed assets (WDV)	<u>468,827,971</u>	<u>471,105,640</u>

6. LONG-TERM INVESTMENTS

Investment in associated companies – equity method

Trakker Middle East L.L.C. (TME)	145,246,759	133,927,023
TPL Properties (Private) Limited	546,948,263	544,673,392
	<u>692,195,022</u>	<u>678,600,415</u>
Others		
Held-to-maturity	47,963,207	48,338,285
	<u>740,158,637</u>	<u>726,938,700</u>

- 6.1. Represents 10 years Pakistan Investment Bonds (PIBs) having face value of Rs.50 million (market value of Rs.51.547 million) (June 30, 2013: Rs 50 million (market value of Rs 53.476 million). These carry mark-up of 12 percent (June 30, 2013: 12 percent) per annum and will mature latest by August 18, 2021. These have deposited with the State Bank of Pakistan as statutory deposit in accordance with the requirements of Circular No. 15 of 2008 dated July 07, 2008 issued by the Securities and Exchange Commission of Pakistan and Section 29 of Insurance Ordinance, 2000.

TPL TRAKKER LIMITED
Notes to the Consolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

	Note	December 31, 2013 Rupees (Un-audited)	June 30, 2013 Rupees (Audited)
7. DUE FROM RELATED PARTIES – unsecured, considered good			
Ultimate parent company			
- TPL Holdings (Private) Limited		13,949,024	20,424,889
Associated companies			
- TPL Properties (Private) Limited		4,956,476	3,850,142
- Trakker Middle East LLC.		68,386	304,614
		5,024,862	4,154,756
Others			
- Global Connect Limited		89,150	89,150
- Trakker Financial Consultancy (Private) Limited		688,335	671,810
- TPL Logistic (Private) Limited		440,101	340,551
- The Resource Group Pakistan Limited		3,078,727	2,696,583
		4,296,313	3,798,094
		23,270,199	28,377,739
		18,313,723	24,527,597
Less: Current portion			
	7.1	4,956,476	3,850,142

7.1. Represents current account balances with related parties carrying markup of 14 percent (June 30, 2013: 14 percent) per annum and are repayable on demand except for amount due from TPL Properties (Private) Limited, an associated company.

8. STOCK-IN-TRADE

	Note	December 31, 2013 Rupees (Un-audited)	June 30, 2013 Rupees (Audited)
Tracking devices	8.1 & 8.2	148,976,515	125,114,512
Spare parts		14,993,207	10,731,804
		163,969,722	135,846,316

8.1. Includes stock of Rs.9.391 million (June 30, 2013: Rs.10.254 million) held with DigiCore Electronics (Pty) Limited (Supplier and a related party by virtue of common directorship) and Rs.3.511 million (June 30, 2013: Rs.34.745 million) held with third parties on account of stock given for demo purposes.

8.2. Includes stock of Rs.76.755 million (June 30, 2013: Rs.50.443 million) held with third parties on account of on-site container tracking installations.

9. CASH AND BANK BALANCES

	Note	December 31, 2013 Rupees (Un-audited)	June 30, 2013 Rupees (Audited)
Cash in hand		4,606,133	829,241
At banks in:			
current accounts			
- foreign currency		107,254	107,254
- local currency		97,585,635	1,151,358
		97,692,889	1,258,612
saving accounts	9.1	60,590,397	-
		162,889,419	2,087,853

9.1. Included herein debt service reserve account maintained with United Bank Limited for any date of US Dollars 0.440 million equal to the aggregate amount of principal, interest payments and fees of Rs.46.153 million for the immediately succeeding six month period with respect to the financing facility as disclosed in note 10.1 to these consolidated condensed interim financial statements. This account shall be quarterly adjusted to account for exchange rate fluctuations in accordance with the requirement of the Security and Deposit Account Control Agreement among the Company, Overseas Private Investment Corporation (OPIC) and United Bank Limited dated December 09, 2013.

TPL TRAKKER LIMITED

Notes to the Consolidated Condensed Interim Financial Statements

For the Half Year Ended December 31, 2013 (Un-Audited)

	Note	December 31, 2013 ----- (Rupees) -----	June 30, 2013
10. LONG-TERM FINANCING - secured			
Project finance	10.1& 10.2	368,200,000	-
Diminishing musharaka	10.3	3,665,224	-
		371,865,224	-
Less: Current portion shown under current liabilities		(47,353,556)	-
		324,511,668	-

10.1. During the period, the Company has obtained a project financing facility of US Dollars 3.5 million (equivalent to Rs.367.663 million) for a period of five years from OPIC (a foreign financial institution) through an agreement dated November 27, 2013.

10.2. As of balance sheet date, the Company has utilised the aforementioned financing facility. The said facility amount is repayable in US Dollar in sixteen equal quarterly installments commencing from September 15, 2014 and ending no later than June 15, 2018 i.e. maturity date. It carries markup at the rate of 5 year United States Treasury Rate plus 3.75 percent (i.e. 5.12 percent) per annum payable quarterly on 15th of each March, June, September and December after the receipt of first disbursement date i.e. December 24, 2013. The facility is secured against pledge of 35 million ordinary shares owned by the TPL Holdings (Private) Limited (parent company) in the Company, guarantees of the parent company of US Dollars 2.70 million and charge on saving account (note 9.1). The Company shall be liable to pay commitment fee semi-annually at the rate of 0.5 percent per annum in arrears after the receipt of first disbursement on the undrawn balance of set facility and maintenance fee of US Dollars 7,500 per annum in arrears. Under the aforesaid agreement there are certain restrictive payment covenants.

10.3. During the period, the Company has obtained diminishing musharika financing facilities for vehicles aggregating to Rs.3.986 million from First Habib Modaraba for a period of 3 years, carrying mark-up at the rate of 6 months KIBOR plus 3 percent per annum with a floor of 11 percent and ceiling of 21 percent subject to quarterly revision. The musharika units are to be purchased during the period of 3 years in 36 monthly installments latest by August 10, 2016 and October 10, 2016 respectively and are secured against first charge of Rs.4.428 million on vehicles

11. CONTINGENCIES AND COMMITMENTS

There have been no material changes in contingencies and commitments during the period.

12. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Group comprise ultimate parent company, associates, suppliers, directors and key management personnel. Transactions with related parties and associated undertakings during the period, other than those which have been disclosed elsewhere in these consolidated financial statements, are as follows:

Name / Relationship	December 31, 2013 Rupees (Un-audited)	December 31, 2012 Rupees (Un-audited)
TPL Holdings (Private) Limited, Holding company		
Advances given by the Company	18,950,000	-
Amount received by the Company	25,796,790	86,000,000
Expenses paid / incurred by the Company	370,925	540,152
Mark-up on current account	991,149	7,062,961
Trakker Middle East LLC. – (Associated Company)		
Expenses incurred on behalf of the Company	236,228	-
Trakker Financial Consultancy (Private) Limited, Common directorship		
Expenses incurred by the Company	16,525	24,100
Mark-up on current account	48,022	45,232
Global Connect Limited, Common directorship		
Mark-up on current account	13,163	-

TPL TRAKKER LIMITED
Notes to the Consolidated Condensed Interim Financial Statements
For the Half Year Ended December 31, 2013 (Un-Audited)

Name / Relationship	December 31, 2013 Rupees (Un-audited)	December 31, 2012 Rupees (Un-audited)
The Resource Group Pakistan Limited, Common directorship		
Expenses incurred by the Company	723,504	422,388
Expenses incurred on behalf of the Company	341,360	-
Mark-up on current account	203,094	173,523
TPL Logistics (Private) Limited, Common Directorship		
Expenses incurred by the Company	99,550	149,032
Mark-up on current account	27,476	16,094
Digicore Electronics (Pty) Limited, Common Directorship		
Purchases made during the period by the Company	13,771,010	10,532,560
Payments made to Digicore	17,109,686	18,793,241
TPL Properties (Private) Limited, associated Company		
Expenses incurred by the Company	1,106,334	1,404,673
Amount received by the Company	-	1,181,329
Mark-up on current account	301,091	74,852
Staff retirement benefit		
TPL Trakker Limited – Provident fund		
Employer Contribution	3,731,772	4,003,182
13. CASH AND CASH EQUIVALENTS		
Cash and bank balances	163,826,194	23,939,350
Running finance under mark-up arrangements	(471,609,378)	(401,583,049)
	(307,783,184)	(377,643,699)
14. DATE OF AUTHORISATION FOR ISSUE		
These consolidated financial statements were authorised for issue on February 20, 2014 by the Board of Directors.		
15. CORRESPONDING FIGURES		
Corresponding figures, wherever necessary have been rearranged in line with reclassifications reported in annual financial statements (consolidated) for the year ended June 30, 2013.		
16. GENERAL		
16.1. All figures have been rounded off to the nearest rupee, unless otherwise stated.		


Ali Jameel
Chief Executive


Jameel Yusuf (S.St)
Director